

## PRESS RELEASE

# Turnover for the first half of 2022 up 12.3% to €140.4 million

*Saint-Herblain, 19 July 2022, 17h45. The regional development group, REALITES, today announced its turnover for the 1<sup>st</sup> quarter 2022.*

<i>In millions of Euros excl. tax IFRS (unaudited)</i>	<b>30/06/2022</b>	30/06/2021	Variation N-1
<b>Turnover</b>	<b>140.4</b>	125.0	<b>+12.3 %</b>

Over the period from 1 January to 30 June 2022, the REALITES group continued its growth amidst a background strongly disturbed by exogenous factors (war in Ukraine, increase in interest rates, inflation, lengthening of delivery times for raw materials, etc.).

Turnover amounted to €140.4 million, up 12.3% on the same period in 2021. This growth is assessed in the light of a very high N-1 basis for comparison which showed a record increase of 87% and represented 45% of annual activity (35% in normative).

**The Group's two businesses contributed to growth, demonstrating both their complementarity and the relevance of the REALITES group's positioning.**

<i>In millions of Euros excl. tax IFRS</i>	<b>30/06/2022</b>	30/06/2021	Variation N-1
<b>Project management</b>	<b>127.7</b>	117.5	<b>+9 %</b>
<b>User-centred development</b>	<b>11.6</b>	7.5	<b>+54 %</b>

The Project Management (development) activity grew by +9% to €127.7 million compared to €117.5 million in 2021, to represent 91% of total turnover.

Over the financial year, the Services sector represented 8% of turnover and reached €11.6 million, in comparison with €7.5 million in 2021, boasting a 54% increase. Organic growth of Services rose by 18.9%.

REALITES will provide further information on its turnover indicators when it publishes its annual results on 15 September 2022.

On the strength of its unique positioning, robust basic foundations and €2.5 billion worth of projects in the pipeline, which secures the 4-year business plan, the REALITES group is confidently rolling out its "Ambitions 2025" strategic plan targeting €800 million in turnover with an operating profit of 8%.

**Financial schedule:**

15 September 2022 (after market): Publication of the 2022 half-yearly results  
16 September 2022 (10 am): SFAF meeting to present the half-yearly results

**About REALITES**

REALITES was founded in 2003 by CEO Yoann Choin-Joubert as a regional development company which develops new and innovative solutions with and for cities and urban areas, with the aim of creating value, enhancing attractiveness and promoting economic development. Thanks to its twofold positioning in Project Management (construction of accommodation, managed housing, shops, offices, business premises, etc.) and End User-Centred Development (hospitality services, health, entertainment, etc.), REALITES develops projects which anticipate the needs of cities and neighbourhoods.

The Group is committed to the in-depth transformation of construction processes through its technology and innovation centre, REALITES BuildTech, which pools the Group's technical expertise in Project Management to design projects in line with future construction challenges.

As the leading social purpose corporation in France, REALITES is officially confirming its commitment to reconcile lucrative targets with collective interest, with the support of a mission committee made up of well-known experts.

With over 900 employees and an ambitious development strategy in France and Africa (Morocco and Senegal), REALITES recorded turnover of €285.7 million in 2021, representing a 39.5% increase.

The Group's aim is to generate turnover of €800 million in 2025, with an operating profit margin of 8%.

REALITES has been listed on Euronext Growth Paris since 2014 and its stock is eligible for PEA PME (ISIN code: FR0011858190, ALREA).

Further information: [www.groupe-realites.com](http://www.groupe-realites.com)



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